

# Want to Make Small Business Loans That Make a Difference?!



Venture Norfolk is seeking an individual to develop, maintain and deliver the lending services of the corporation as the Business Consultant for the corporation. Managing the corporation's lending assets of \$11 million in two funds, these lending services are provided in support of existing and start-up small businesses in Norfolk County that do not meet traditional bank lending criteria.

## Business Consultant

Reporting to the General Manager, the Business Consultant will (full job description available at [www.venturenorfolk.ca](http://www.venturenorfolk.ca)):

- process loan applications including review of business plans and cashflows
- monitor and problem-solve businesses during the loan
- provide general business counselling services to small businesses
- deliver small business / entrepreneurial seminars as needed
- promote Venture Norfolk in the community

### Qualifications for the position:

- post- secondary business degree (College or University) and/or ten years of equivalent small business lending or counselling experience;
- experience in working with small business/entrepreneur-type clients;
- experience in a financial or lending environment;
- familiarity with Microsoft Word and Excel software
- experience in delivering group training sessions is desirable.
- strong interpersonal and communication skills within small team culture.

**Salary Range:** \$49,000 - \$65,000 (full-time equivalent)

**Qualified applicants** are to submit your cover letter, resume and three references (email/fax numbers of references required) to:

**Bryan Slaney, Slaney Management Consulting**  
Email: [slaney81@gmail.com](mailto:slaney81@gmail.com)

**Deadline for submissions: Monday 17 September 2018**